

## Financial Lines

Westchester® is a wholesale-only company that offers a complete financial lines solution. We are a one-stop shop for your small to large professional, as well as niche and difficult-to-place risks. With Westchester, you can place a large, complex client needing tailored or unique coverages, or a small insured needing a competitive quote with same-day turnaround. We can do it all!

- Competitive solutions for accounts of all sizes
- Dedicated regional underwriters assigned to your office by product tower
- Ability to quote and bind off competitors' applications for eligible products

### Management Liability

- Private Company Directors & Officers and Entity Liability
- Employment Practices Liability
- Fiduciary Liability
- Crime
- Not-for-Profit Management Liability
- Community Association Management Liability
- Public Company Executive Protection Portfolio
- Asset Management Protector
- Asset Manager Bond
- CODA Premier
- Private Equity + (Blended EPL/D&O/Professional)
- Employers Edge (Law Firm EPLI/D&O/Crime)

### Professional Liability

- Miscellaneous/Technology Professional Liability
- Cyber
- Employed Lawyers E&O
- Securities Broker-Dealer Professional Liability
- Multimedia Liability
- Public Entity

### Small Business

Size Guidelines:

- Private Company D&O/Package up to \$5M revenues
- EPL up to 100 employees
- Not-for-Profit D&O/EPL up to \$50M revenues or 500 employees
- Community Association D&O/EPL up to 500 units
- MPL/DigiTech/Cyber up to \$5M revenues

**Send submissions to:** [micropro@westchester.com](mailto:micropro@westchester.com)

### Brokerage

Size Guidelines:

- Private Company D&O/Package \$5M+ revenues
- EPL 100+ employees
- Not-for-Profit D&O/EPL \$50M+ revenues or 500+ employees
- MPL/DigiTech/Cyber \$5M+ revenues
- Multimedia\*
- Employed Lawyer\*
- Public Entity\*
- FI\*
- Public Company\*
- regardless of size

**Send submissions to:** [prorisk@westchester.com](mailto:prorisk@westchester.com)

This material contains product summaries intended for use solely by properly licensed insurance professionals. The insurance policy actually issued contains the terms and conditions of the contract. All products may not be available in all states and surplus lines products can be offered only through licensed surplus lines producers. Insurance provided by Westchester Fire Insurance Company and its U.S. based Chubb underwriting company affiliates. Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at [www.chubb.com](http://www.chubb.com).

# Westchester Financial Lines Regional Team Leads

## Regions Based on Producer Location

### NY/Northeast CT, DC, MA, ME, NH, NJ, NY, RI, VT

#### Private/Not-For-Profit

##### Hannah Thomas

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#### E&O/Cyber

##### Mike Kramer

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#### Financial Institutions

##### Ian Spencer

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#### Public

##### Rich Luca

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### Southeast AL, FL, GA, MS, NC, SC, TN, WV

#### Private/Not-For-Profit

##### Wes Silliman

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#### E&O/Cyber

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### Mid-Atlantic DE, MD, NJ, PA, WV, VA

#### Private/Not-For-Profit

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### Midwest IA, IL, IN, KS, KY, MI, MN, MO, ND, NE, OH, SD, WI

#### Private/Not-For-Profit

##### Gordon Carmichael

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### Pacific AK, AZ, CA, HI, ID, MT, NM, NV, OR, UT, WA

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#### Private/Not-For-Profit

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### Southwest TX, LA, CO, OK, AR

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# Westchester Financial Lines Leadership Team

## Westchester Financial Lines

### Jason Neu, EVP

#### Head of Professional Risk

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#### Operations Officer

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## Private and Not-for-Profit

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#### Private/Not-for-Profit Product Lead

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## E&O and Cyber

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## Public

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## Small Business

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#### Small Financial Lines Lead

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