

CASUALTY OVERVIEW

Westchester Casualty delivers a broad range of primary and excess insurance products for the construction, public entity, energy, manufacturing, transportation and railroad industries. We deliver broad, admitted and nonadmitted underwriting capabilities through our wholesale distribution partners. As one of the strongest insurers in the world, Westchester has the financial strength and underwriting expertise to deliver tailored, creative solutions for complex risks.

Product Line	Description	Risk Appetite
Construction	Primary solutions for GL driven commercial class construction risks.	Project <ul style="list-style-type: none"> • GL only wraps • OCIP / CCIP • Owners Interest Practice Policies <ul style="list-style-type: none"> • General contractors • General trade contractors
Specialty Core	Brings underwriting expertise in General Liability to provide risk solutions. Utilizes guaranteed cost, SIR, and non-collateralized deductibles. Ability to offer buffer excess, Legacy Liability, and Foreign Supplier Liability. Occurrence or Claims Made on Admitted or Non- Admitted basis.	<ul style="list-style-type: none"> • Low frequency, high severity loss potentials. • Standalone General Liability placements with no packaged Property or Worker's Compensation. • Unique products and/or heavy premise exposures. • Market dislocations, start-ups, mergers and acquisitions. • Limited appetite for exposures to mass tort/multiple claimant consumer products, children's toys, and/or safety products. • Will consider many other risks for an underwriting solution. • Business Desired: <ul style="list-style-type: none"> – Industrial Product Manufacturing (component, finished, imports) – Wholesale/Retail Specialty Stores – Business Services SIC Classes – Energy (Traditional and Renewable) – Other unique E&S opportunities within the above appetite characteristics.

Product Line	Description	Risk Appetite
Umbrella/Excess Coverage	Umbrella coverage written on an ISO form; Occurrence or claims made; Straight Excess coverage available. Up to \$25,000,000 in limits.	<ul style="list-style-type: none"> • Commercial construction • Manufacturers • Energy and mining • Hotels and casinos • Municipalities • Financial institutions • OL&T • Non-consumer products liability • Rail related products • Schools • Tribal nations
Transportation	Primary coverage for bulk hazmat and non hazmat haulers: Motor carrier/ Trucker coverage including pollution. Alert SM – State of the art spill response technology.	<ul style="list-style-type: none"> • For-hire or private fleets transporting product between commercial locations • Formalized safety programs in place and acceptable financials • Minimal GL exposure other than terminal operations • Favorable CSA/SMS scores
Railroad	Railroad liability solutions for railroad operations and contractors.	<ul style="list-style-type: none"> • Railroad Protective Liability • Short-Line Railroads • Regional Railroads • Tourist and Excursion Railroads • Railroad Contractors • Railcar Lessors and Lessees, Suppliers, Track Owners, Rail Car/ Locomotive and Part Manufacturers

CONTACT US

Northeast:

Thomas McLaughlin

thomas.mclaughlin@westchester.com

617.261.6227

James Williams

james.williams@westchester.com

215.640.1523

Jon Ray

jonathan.ray@westchester.com

678.795.4269

West:

Roger Perriard

roger.perriard@westchester.com

415.547.4548

Transportation:

Roger Murphy

roger.murphy@westchester.com

215.640.4614

Railroad:

Cate Whiddon

Catherine.whiddon@westchester.com

214.754.8254

This material contains product summaries intended for use solely by properly licensed insurance professionals. The insurance policy actually issued contains the terms and conditions of the contract. All products may not be available in all states and surplus lines products can be offered only through licensed surplus lines producers. Insurance provided by Westchester Fire Insurance Company and its U.S. based Chubb underwriting company affiliates. Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at www.chubb.com.

©2019 10/2019

617639

Westchester[®]
A Chubb Company