

Westchester®

# Who Is My Underwriter?

*Westchester*®  
A Chubb Company

# Westchester<sup>®</sup>

A Chubb Company

Westchester is the E&S specialty product group within Chubb that serves both the large corporate, middle and small market segments. We deliver our products through the wholesale brokerage marketplace and are a top-three E&S provider in North America writing hard-to-place and unusual risks.

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## Westchester Brokerage – Large, Tough Risks

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Westchester Brokerage products meet the needs of brokers whose clients have complex, difficult-to-place risks in the areas of property, casualty, professional risk, product recall, inland marine and environmental insurance.

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## Westchester Programs – Niche Markets

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Westchester Programs products provide brokers with client coverage for such niche areas as pet insurance, auto dealerships, real estate, musical instruments, and fairs or festivals.

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## Westchester Small Business

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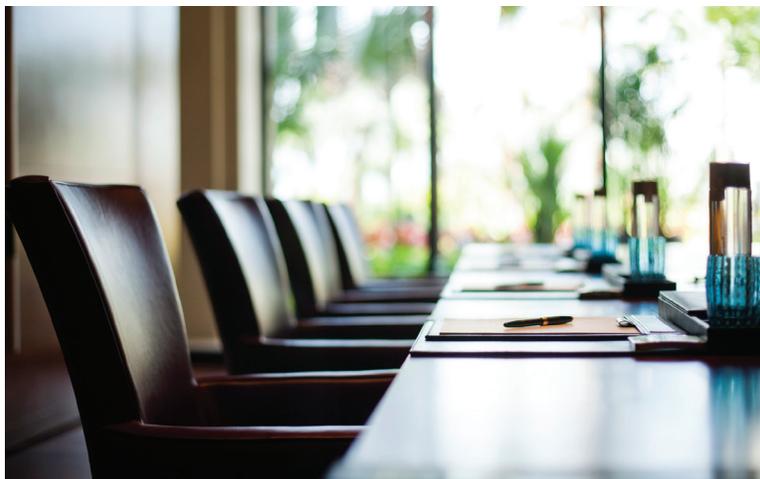
Westchester Small Business products meet the needs of brokers whose clients own diverse small businesses and require coverages that include artisans, liquor liability, lessors risk, one-to-four family dwellings, umbrella, and truckers.

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## Business Development Team

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For the feet-on-the-street, please contact our regional business development team.



# Financial Lines

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# Westchester Programs

We specialize in developing customized niche solutions for program administrators and managers to help them build programs that succeed. We focus on risk transfer programs for a wide range of commercial businesses, supporting all lines. Admitted and non-admitted products available.

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# Westchester Small Business

Westchester Small Business was built to make specialty insurance a better experience for brokers and their small business clients. We are one of the fastest-growing providers of small business insurance and offer comprehensive specialty products available online quote to issue.

Our underwriting professionals are dedicated to seven regions across the country:

- Northeast
- Southeast
- Mid-Atlantic
- Southwest
- Midwest
- West
- Northwest

## Leadership

Dave Roberts, Senior Vice President Westchester Small Business  
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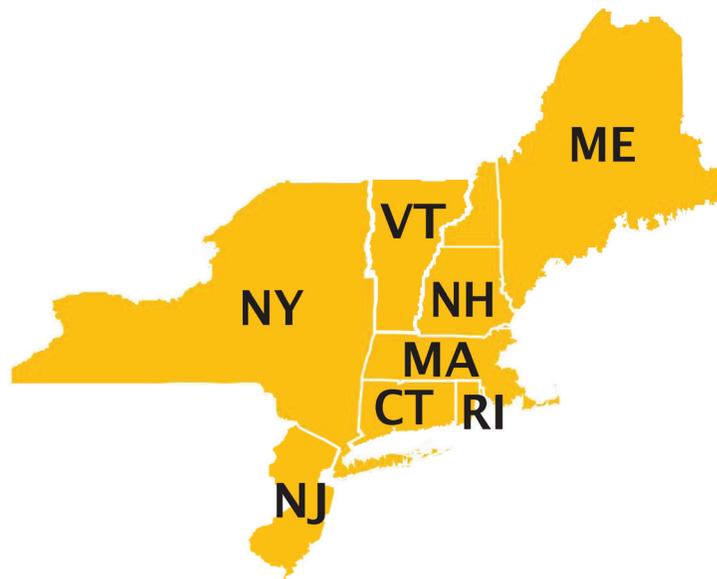
### Renewals

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# Mid-Atlantic Region

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- Hayden Fox – hayden.fox@westchester.com | 484.321.4143
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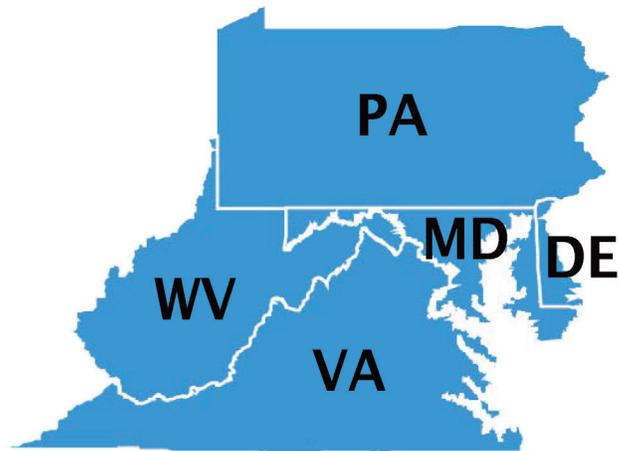
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# Midwest Region

## Commercial P&C

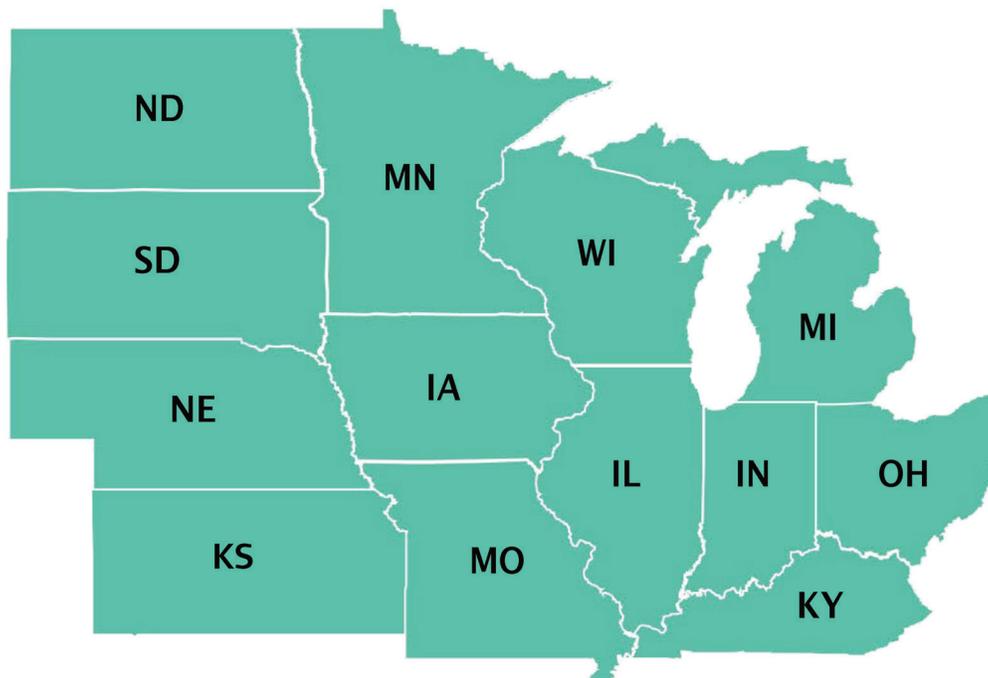
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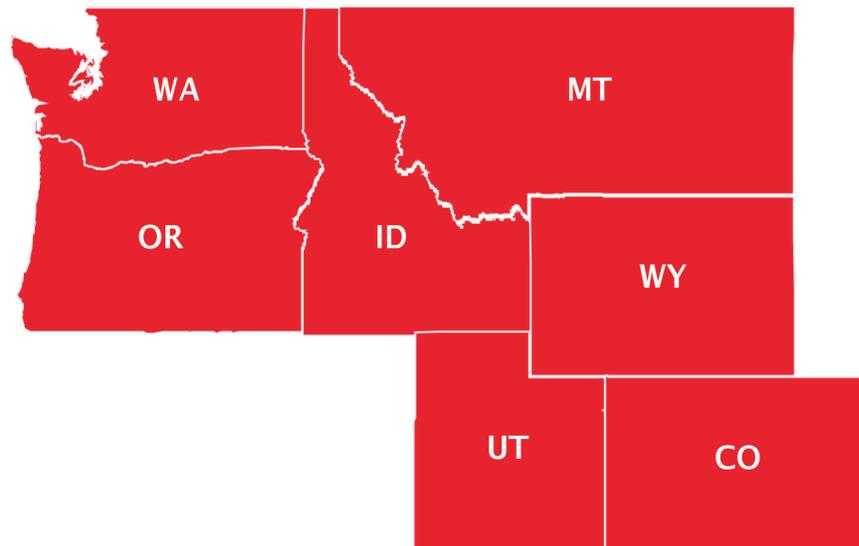
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# West Region

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# Westchester Middle Market

Westchester Middle Market is distributed through a limited number of wholesale brokers and provides broad Mono-line Property or commercial package solutions on the following industry segments: Community Association, Lessor Risk, Professional Offices, Vacant Buildings, Warehouses, and Wholesaler's/Distributors. In addition, Mono-line Property coverage is also available on approximately 30 different occupancies, Wind Only and Primary Limit policies are offered. Middle Market targets risk with property values ranging from \$2.5 Million to \$15 Million and can consider catastrophe exposed risks. Our experienced and dedicated underwriting team provides exceptional service to help brokers win accounts.

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# Westchester International Advantage

In today's global economy more and more businesses are doing work internationally. At Westchester, we have made a commitment to this market and we understand the risks associated with global travel. That is why we provide comprehensive foreign package policies with coverage enhancements specifically tailored to fit your clients ever changing needs.

## **Kristin Swineford, AVP Team Lead**

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# Business Development Team

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## **Lauren Folger**

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## **Greg Weikel**

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## **Keith White**

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## About Westchester

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Westchester is one of the largest and most diverse excess and surplus lines commercial property and casualty insurance companies in the United States. Focused on the wholesale distribution channel, Westchester provides innovative specialty products for property, specialty casualty, environmental, professional risk, inland marine, product recall, small business, bonding and programs. The business is further distinguished by exceptional financial strength, underwriting excellence and superior claims handling expertise. Westchester is a company of Chubb, the world's largest publicly traded property and casualty insurer. With operations in 54 countries, Chubb provides commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to a diverse group of clients. Parent company Chubb Limited is listed on the New York Stock Exchange (NYSE: CB) and is a component of the S&P 500 index. Chubb maintains executive offices in Zurich, New York, London and other locations, and employs approximately 30,000 people worldwide.

Additional information can be found at: [www.westchester.com](http://www.westchester.com)

This material contains product summaries intended for use solely by properly licensed insurance professionals. The insurance policy actually issued contains the terms and conditions of the contract. All products may not be available in all states and surplus lines products can be offered only through licensed surplus lines producers. Insurance provided by Westchester Fire Insurance Company and its U.S. based Chubb underwriting company affiliates. Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at [www.chubb.com](http://www.chubb.com).

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