

Westchester®

Who Is My Underwriter?

Westchester®
A Chubb Company

Westchester[®]

A Chubb Company

Westchester is the E&S specialty product group within Chubb that serves both the large corporate, middle and small market segments. We deliver our products through the wholesale brokerage marketplace and are a top-three E&S provider in North America writing hard-to-place and unusual risks.

Westchester Brokerage – Large, Tough Risks

3

Westchester Brokerage products meet the needs of brokers whose clients have complex, difficult-to-place risks in the areas of property, casualty, professional risk, product recall, inland marine and environmental insurance.

Westchester Programs – Niche Markets

9

Westchester Programs products provide brokers with client coverage for such niche areas as pet insurance, auto dealerships, real estate, musical instruments, and fairs or festivals.

Westchester Small Business

10

Westchester Small Business products meet the needs of brokers whose clients own diverse small businesses and require coverages that include artisans, liquor liability, lessors risk, one-to-four family dwellings, umbrella, and truckers.

Business Development Team

20

For the feet-on-the-street, please contact our regional business development team.



Westchester Digital

Westchester Small Business was built to make specialty insurance a better experience for brokers and their small business clients. We are one of the fastest-growing providers of small business insurance and offer comprehensive specialty products available online quote to issue.

Our underwriting professionals are dedicated to seven regions across the country:

- Northeast
- Southeast
- Mid-Atlantic
- Southwest
- Midwest
- West
- Northwest

Leadership

Dave Roberts, Executive Vice President, Digital and Middle Market
david.roberts@westchester.com
484.321.4108

Commercial P&C

- Eric Bouskill, SVP, Chief Operating Officer –
eric.bouskill@westchester.com |
O: 484.321.4162 | M: 267.449.5911
- Ginny Daversa, VP, Chief Underwriting Officer –
ginny.daversa@westchester.com | 484.321.4117
- Jacqueline Sieracki, VP, Digital Underwriter Manager
and Post Underwriting Review –
jacqueline.sieracki@westchester.com | 215.640.4995

Small Business Operations

- John Meyers, Operations Team Lead – john.meyers@
westchester.com | 484.321.4156
- Eric Younger, AVP Operations Process Supervisor –
eyounger@westchester.com | 860.408.2580
- Jessica McMahon, VP, Service Leader –
jess.mcmahon@westchester.com | 484.321.4218
- George Matthews, Operations Process Supervisor –
george.matthews@westchester.com | 484.321.4796

Business Development – Westchester Digital

- Ken Moses, SVP – ken.moses@westchester.com |
O: 484.321.4119 | M: 610.299.1405

Northeast Region

Commercial P&C Underwriting

- Jordan Triola – AVP, Regional Team Leader – jordan.triola@westchester.com | 484.321.4710
- Joshua Roberts – joshua.roberts@westchester.com | 484.321.4163
- Ken Kastelein – kenneth.kastelein@westchester.com | 484.321.4236
- Carter Klassman – carter.klassman@westchester.com | 445-236-3067
- Aidan Tague – aidan.tague@westchester.com | 215.518.7239
- Miah Gomez – miah.gomez@westchester.com | 215.630.9513

Renewals

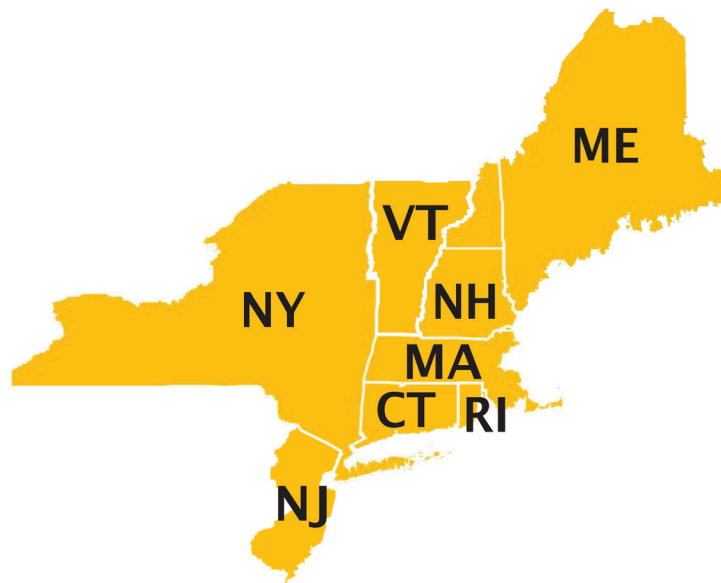
- Brandi Koehler – brandi.koehler@chubb.com | 484.321.4373

Policy Servicing

- crsbinders@chubb.com

BDS/Concierge services Rush Request When You Need it Now!

- Doug Hook – doug.hook@westchester.com | 484.321.4719



Mid-Atlantic Region

Commercial P&C Underwriting

- Matthew Durkin, VP, Regional Team Leader – matthewp.durkin@westchester.com | 484.321.4354
- Brett Magliaro – brett.magliaro@westchester.com | 484.321.4746
- Hayden Fox – hayden.fox@westchester.com | 484.321.4143
- Anthony Cutrera - anthony.cutrera@westchester.com | 484.321.4190

Renewals

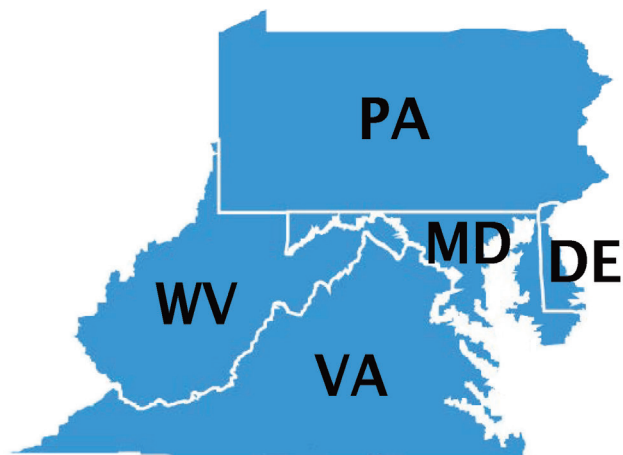
- Jordan Shepherd-Baker – jordan.shepherd-baker@westchester.com | 484.321.4745

Policy Servicing

- crsbinders@chubb.com

BDS/Concierge services Rush Request When You Need it Now!

- Greg Weikel – gregory.weikel@westchester.com | 484.321.4149



Midwest Region

Commercial P&C Underwriting

- Matthew Durkin, VP, Regional Team Leader – matthewp.durkin@westchester.com | 484.321.4354
- James McGovern – james.mcgovern@westchester.com | 215.756.7379
- Anthony Cutrera – anthony.cutrera@westchester.com | 484.321.4190

Renewals

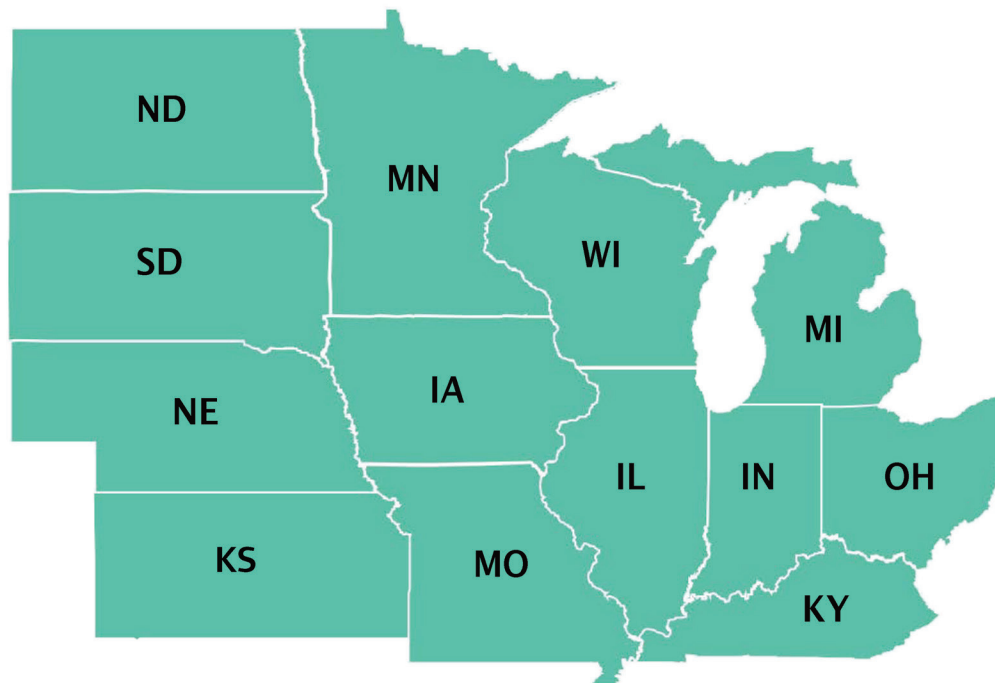
- Jordan Shepherd-Baker – jordan.shepherd-baker@westchester.com | 484.321.4745

Policy Servicing

- crsbinders@chubb.com

BDS/Concierge services Rush Request When You Need it Now!

- Keith White – keith.white@westchester.com | 484.321.4760



Northwest Region

Commercial P&C Underwriting

- Matthew Durkin, VP, Regional Team Leader – matthewp.durkin@westchester.com | 484.321.4354
- Erin Morrissey – erin.morrissey@westchester.com | 484.321.4202
- Jennifer Karr – jennifer.karr@westchester.com | 445.231.3650
- Sean Fechter – sean.fechter@westchester.com | 484.321.4129

Renewals

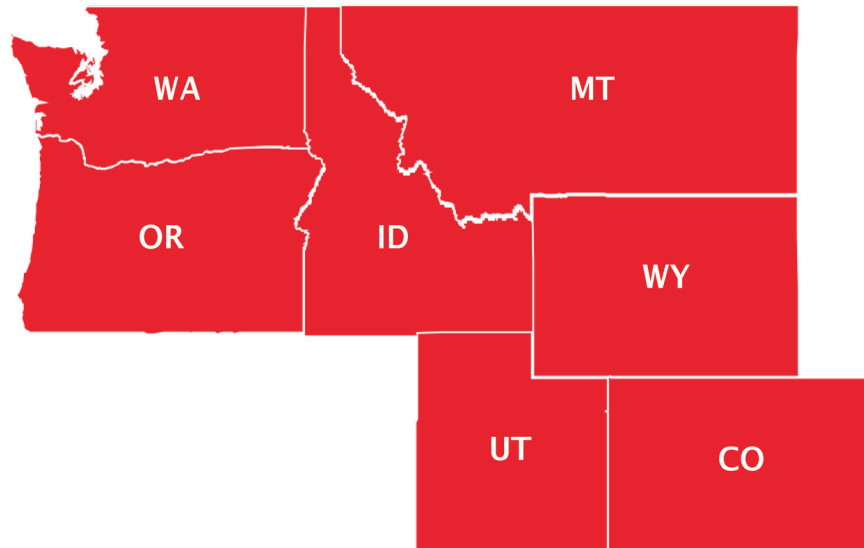
- Jordan Shepherd-Baker – jordan.shepherd-baker@westchester.com | 484.321.4745
- Anthony Cutrera – anthony.cutrera@westchester.com | 484.321.4190

Policy Servicing

- crsbinders@chubb.com

BDS/Concierge services Rush Request When You Need it Now!

- Greg Weikel – gregory.weikel@westchester.com | 484.321.4149



Southeast Region

Commercial P&C Underwriting

- Nicole Kline, AVP, Regional Team Leader – nicole.kline@westchester.com | 484.321.4138
- Katie Gibson – katie.gibson@westchester.com | 214.721.7915
- Bobbi Long – roberta.long@westchester.com | 484.321.4715
- Michael Smith – michael.smith9@chubb.com | 484.321.4200
- Danielle Gordon-Martin – danielle.gordon.martin@westchester.com | 484.321.4204
- Kaitlyn O'Connell – kaitlyn.oconnell@westchester.com | 484.321.4731
- Annie Comber anne.comber@westchester.com | 484.321.4168
- Wyatt Brady – wyatt.brady@westchester.com | 484.321.4718
- Carter Klassman – carter.klassman@westchester.com | 484.321.4190
- Virginia Martinez – virginia.martinez@westchester.com | 484.332.7245
- Julia Dolan – julia.dolan@westchester.com | 484.798.1818

Renewals

- Sarah Young – sarah.young@westchester.com | 484.321.4230

Policy Servicing

- crsbinders@chubb.com

BDS/Concierge services Rush Request When You Need it Now!

- Timothy Mullen – timothy.mullen@westchester.com | 484.321.4106



Southwest Region

Commercial P&C Underwriting

- Samar Taylor, AVP, Regional Team Leader – samar.taylor@westchester.com | 318.955.7353
 - Angelina Sufich – angelina.sufich@westchester.com | 484.321.4134
 - Laney Shaw – laney.shaw@westchester.com | 214.984.1289
 - Jacob Lee – jacob.lee@westchester.com | 484.321.4109
- Renewals
- Brandi Koehler-McHugh – brandi.koehler@westchester.com | 484.321.4373
- Policy Servicing
- crsbinders@chubb.com

BDS/Concierge services Rush Request When You Need it Now!

- McKenna Touey – mckenna.touey@westchester.com | 484.321.4186



West Region

Commercial P&C Underwriting

- Matthew Durkin, VP, Regional Team Leader – matthewp.durkin@westchester.com | 484.321.4354
- Jennifer Karr – jennifer.karr@westchester.com | 445.231.3650
- Erin Morrissey – erin.morrissey@westchester.com | 484.321.4202
- Sean Fechter – sean.fechter@westchester.com | 484.321.4129
- Anthony Cutrera – anthony.cutrera@westchester.com | 484.321.4190

Renewals

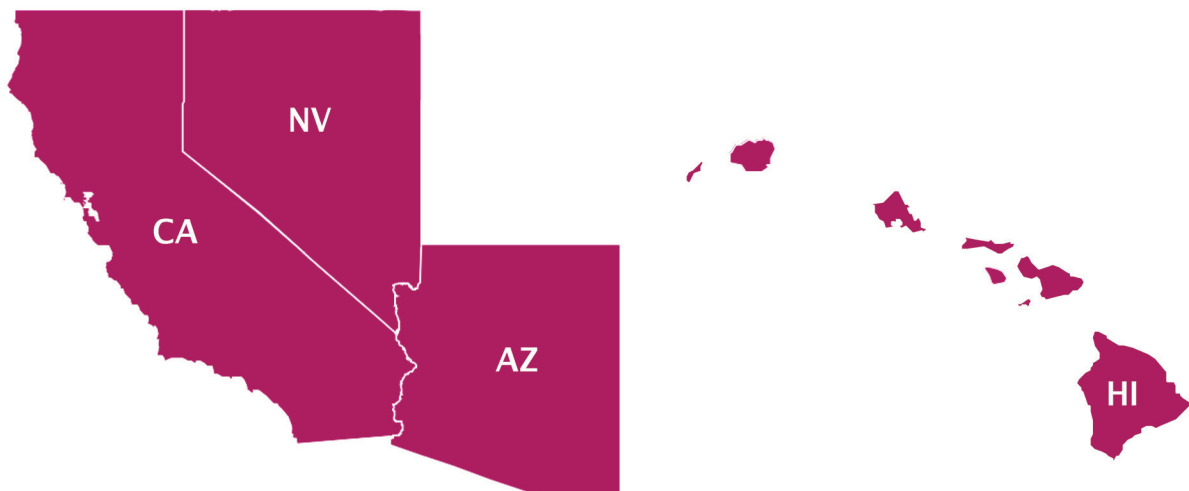
- Jordan Shepherd-Baker – jordan.shepherd-baker@westchester.com | 484.321.4745

Policy Servicing

- crsbinders@chubb.com

BDS/Concierge services Rush Request When You Need it Now!

- Greg Weikel – gregory.weikel@westchester.com | 484.321.4149



Westchester Middle Market

Westchester Middle Market is distributed through a limited number of wholesale brokers and provides broad Mono-line Property or commercial package solutions on the following industry segments: Community Association, Lessor Risk, Professional Offices, Vacant Buildings, Warehouses, and Wholesaler's/Distributors. In addition, Mono-line Property coverage is also available on approximately 30 different occupancies, Wind Only and Primary Limit policies are offered. Middle Market targets risk with property values ranging from \$2.5 Million to \$30 Million and can consider catastrophe exposed risks. Our experienced and dedicated underwriting team provides exceptional service to help brokers win accounts.

Joshua Yanek, VP Team Lead

484.321.4372 | joshua.yanek@westchester.com

Brandon Boyd, VP, Middle Market Casualty

302.476.6203 | brandon.boyd@westchester.com

Karen Ford, AVP

484.321.4396 | karen.ford@westchester.com

Adam Kurtzman, Executive Underwriter

484.321.4729 | adam.kurtzman@westchester.com

Cooper Muir, Underwriter

484.321.417 | scooper.muir@westchester.com

Matthew Beckman, Sr. Underwriter

484.321.4748 | matthew.beckman@westchester.com

Christopher Holoman, Senior Underwriter

484.402.8152 | christopher.holoman@westchester.com

Katie Delia, Underwriter

484.321.4207 | kathryn.delia@westchester.com

Charise Salivar, AVP

415.547.4409 | charise.salivar@westchester.com

Wyatt Brady, Senior Underwriter

484.321.4718 | wyatt.brady@westchester.com

Victor Myers, Senior Underwriter

484.321.4712 | victor.myers@westchester.com

Corey Fitzgerald, Renewal Underwriter

484.321.4733 | corey.fitzgerald@westchester.com

Benjamin Kleinman, Renewal Underwriter

484.321.4124 | benjamin.kleinman@westchester.com



Westchester International Advantage

In today's global economy more and more businesses are doing work internationally. At Westchester, we have made a commitment to this market and we understand the risks associated with global travel. That is why we provide comprehensive foreign package policies with coverage enhancements specifically tailored to fit your clients ever changing needs.

Christopher Miller, Team Lead

302.476.6261 | christopher.miller@westchester.com

Anthony Vecchio

215.854.9297 | anthony.vecchio@westchester.com
Region: West and Southwest

Mark Sammartino

610.619.6671 | mark.sammartino@westchester.com
Region: Midwest

Matthew Fleming

484.321.4122 | matthew.fleming@westchester.com

Connor Simpson

302.476.6721 | connor.simpson@chubb.com
Region: Northeast, New York, Mid-Atlantic, and Southeast



Business Development Team

Senior Vice President – Distribution

Stephen Hood

678.795.4374 | stephen.hood@westchester.com

Regional Business Development Managers

Apinya Nguy, Vice President

Regional Business Development Manager Western Region
Contact for: California, Oregon, Idaho, Wyoming, Hawaii, Alaska, and Montana
213.215.5520 | apinya.nguy@westchester.com

Richard Reminger, Jr., Vice President

Regional Business Development Manager Midwest Region
Contact for: Illinois, Kentucky, Missouri, North Dakota, Nebraska, Ohio, and South Dakota
312.720.6924 | richard.reminger@westchester.com

Michelle Trader, Vice President

Regional Business Development Manager Southeast Region
Contact for: Georgia, Tennessee, North Carolina, and South Carolina
404.695.3524 | michelle.trader@westchester.com

Evan Ryan, Vice President

Regional Business Development Manager Southwest Region
Contact for: Northern Texas and Oklahoma
214.422.9605 | evan.ryan@westchester.com

Esther Kim, Vice President

Regional Business Development Manager Northeast Region
Contact for: New Jersey and New York
201.323.4557 | esther.kim@westchester.com

Business Development Managers

Amy Hughes, Assistant Vice President

Contact for: Arizona, Nevada, Washington, Colorado, New Mexico, and Utah
602.501.7738 | amy.hughes@westchester.com

Stephanie Moss, Assistant Vice President

Contact for: Southern Texas, Louisiana, and Arkansas
281.733.1360 | stephanie.moss@westchester.com

Tom No i, Business Development Manager

Contact for: New York City and Long Island
516.587.9789 | tom.no @westchester.com

Marielle Tramo, Business Development Manager

Contact for: Pennsylvania, Maryland, Virginia, West Virginia, and Delaware
215.435.5287 | marielle.tramo@westchester.com

Demetrius Alexander, Assistant Vice President

Contact for: Alabama, Mississippi, and Florida
813.442.9643 | demetrius.alexander@westchester.com

Sarah Gaulin, Business Assistant Vice President

Contact for: Iowa, Illinois, Indiana, Kansas, Michigan, Minnesota, and Wisconsin
312.599.1498 | sarah.gaulin@westchester.com

Business Development Specialists

Doug Hook

Contact for: Northeast
O: 484.321.4719 | doug.hook@westchester.com

Kim Lanham

Contact for: Northeast and Mid-Atlantic
O: 484.321.44216 | kimberly.lanham@westchester.com

Greg Weikel

Contact for: West, Northwest, and Mid-Atlantic
O: 484.321.4149 | gregory.weikel@westchester.com

Keith White

Contact for: Florida
O: 484.321.4234 | keith.white@westchester.com

About Westchester

Westchester is one of the largest and most diverse excess and surplus lines commercial property and casualty insurance companies in the United States. Focused on the wholesale distribution channel, Westchester provides innovative specialty products for property, specialty casualty, environmental, professional risk, inland marine, product recall, small business, bonding and programs. The business is further distinguished by exceptional financial strength, underwriting excellence and superior claims handling expertise. Westchester is a company of Chubb, the world's largest publicly traded property and casualty insurer. With operations in 54 countries, Chubb provides commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to a diverse group of clients. Parent company Chubb Limited is listed on the New York Stock Exchange (NYSE: CB) and is a component of the S&P 500 index. Chubb maintains executive offices in Zurich, New York, London and other locations, and employs approximately 30,000 people worldwide.

Additional information can be found at: www.westchester.com

This material contains product summaries intended for use solely by properly licensed insurance professionals. The insurance policy actually issued contains the terms and conditions of the contract. All products may not be available in all states and surplus lines products can be offered only through licensed surplus lines producers. Insurance provided by Westchester Fire Insurance Company and its U.S. based Chubb underwriting company affiliates. Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at www.chubb.com.

©2024 01/2024

Westchester[®]
A Chubb Company